Let’s Give Thanks

Happy Holidays to all of you, my friends, peers and colleagues!

As we become fully engrossed in the holiday season, we barely have time in our days to take care of all of our many responsibilities, let alone time to read a lengthy “Message from the President”. This is why I’d like to keep this short and just hit upon a simple idea that I hope will resonate with all of you the way it does for me. Looking back at 2017, we are all too reminded of the headlines; the hurricanes that ravaged Texas and Puerto Rico, the wildfires that are still consuming large parts of California and the senseless acts of violence that have become all too common. As I watch how the lives of these people have been impacted, I can’t help but reflect on my own life and give thanks. I’ll leave you with a small challenge that I think everyone can accomplish.

Spend just a moment each day, whether it’s in your car, in line at Starbucks….wherever, and think about what it is you are thankful for. Is it family? perhaps friends? maybe your health?

It may be any one of these. What I’m certain of is that everyone can find something to be thankful for as we end 2017 and welcome 2018.

As always, I thank you all for being a part of this great group of folks and I look forward to seeing all of you in 2018!

Chris

Check us out at http://www.bomahartford.org/
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BOMA Bulletin
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One Regency Drive, Bloomfield, CT 06002. Submit articles to Sharon Moran at smoran@ssmgt.com

BOMA International Calendar of Events

Winter Business Meeting and National Issues Conference
January 28-31, 2018
Washington, DC

Mid-Atlantic Conference
May 3-4, 2018
Buffalo, NY

Summer Convention & Trade Show
June 2018
San Antonio, TX

Thank you to the sponsors of this newsletter:

- AffinEco
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BOMA Bulletin Articles/Ads Deadline
The following is the deadline for submissions in the next issue:

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<th>Issue</th>
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<td>Summer</td>
<td>June 30th</td>
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Greater Hartford Building Owners and Managers Association (BOMA) represents commercial property owners and developers, commercial real estate professionals, and associate members through leadership, advocacy, research, outreach, and education. **BOMA/GREATER HARTFORD** serves the commercial real estate industry from northern New Haven County to Springfield, MA.

The Building Owners and Managers Association (BOMA) International is a federation of 90 BOMA U.S. associations and 18 international affiliates. Founded in 1907, BOMA represents the owners and managers of all commercial property types including nearly 10.5 billion square feet of U.S. office space that supports 1.7 million jobs and contributes $234.9 billion to the U.S. GDP. Its mission is to advance a vibrant commercial real estate industry through advocacy, influence and knowledge.

BOMA International is a primary source of information on building management and operations, development, leasing, building operating costs, energy consumption patterns, local and national building codes, legislation, occupancy statistics, technological developments and other industry trends.

Learn more about BOMA International’s 100+ year history at www.boma.org.

**Monthly Meeting Sponsorships**

Meeting sponsorships are available for $250 for each meeting. You will have a table for your brochures and literature and you will have 5 minutes to speak to the members at the program about your company. Watch for more information on monthly meeting sponsorships via email from Sharon every month.

**Join a Committee:**

- Programs
- Membership
- Sponsorship
- Education
- Golf Outing

Greater Hartford BOMA has openings on all committees for members who want to be involved and ensure the continued growth of the association. Committee meetings are a great place to meet your fellow BOMA members in a casual setting. Bring your ideas, your contacts, and your energy to the meetings. The more members that are involved, the stronger the association becomes. We know that everyone benefits when there are many involved and carrying the load. This is not a huge time commitment.

Contact the Executive Office to find out more about these committees.
Look what we’ve been up to!

August 2017 Golf Outing
Tumble Brook Coun-

[Images of people playing golf]
Look what we’ve been up to!

August 2017 Golf Outing
Look what we’ve been up to!

August 2017 Golf Outing

EMCOR SERVICES NEW ENGLAND MECHANICAL TOURNAMENT SPONSOR

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Look what we’ve been up to!

October 2017 UConn Football Game
Look what we’ve been up to!

October 2017 UConn Football Game
Look what we’ve been up to!

November Tour of Downtown Hartford UConn Campus and Networking Social at Infinity Theater
BOMA International just released the newest version of its office standard, *BOMA 2017 for Office Buildings: Standard Methods of Measurement (ANSI/BOMA Z65.1—2017)*. The new office standard features many new enhancements to address the changing office building landscape, including:

- An easy-to-follow, step-by-step layout rewritten in simplified language with helpful hints, additional illustrations and an expanded Glossary of Terms;
- Best practice guidance developed following the publication of the *2010 Office Standard* to address ambiguities and inconsistencies;
- Fully compatible with the International Property Measurement Standard for Office Buildings; and
- Methodology to address tenant amenities, such as rooftop terraces, balconies and covered galleries.

To learn more about what's new in the *BOMA 2017 Office*

For more information and to order a copy of *BOMA 2017 for Office Buildings*, go to [store.boma.org](http://store.boma.org).

**BUILDING CODES AND VOLUNTARY STANDARDS**

BOMA International continues to be a major force as the only national commercial real estate trade organization with an aggressive codes and standards advocacy program. BOMA’s advocacy team is involved in codes and standards development from the moment they're created, not after they're released. The advocacy team is here to provide you with a wide range of services: Keeping you updated on the challenges the industry will be facing in the upcoming development of national codes, Assisting state and locals by identifying significant changes from one code edition to the next and Providing members with answers to code questions they may have when working on projects.

**ADVOCACY**

BOMA International’s lobbying efforts have resulted in many recent victories for the commercial real estate industry. The passage of the Protecting Americans from Tax Hikes (PATH) Act of 2015 included a permanent extension of the 15-year depreciation on qualified leasehold improvements, BOMA’s top tax priority; fixes to the Foreign Investment in Real Property Tax Act (FIRPTA); and a straight two-year extension of the energy efficiency deduction for commercial buildings.

While these are important victories, there are many issues left to address in 2018 and beyond. Now is the time to get involved and get energized! Advocacy is a contact sport: mobilize your grassroots membership, call your legislators, visit their local offices, use your Legislative Action Center and write a letter. Have your voice heard by those who represent you TODAY!

**EDUCATION**

Commercial real estate professionals look to BOMA International as a leading source for industry education. BOMA offers a variety of programs designed to enhance and advance the careers of commercial real estate professionals. Courses are offered in a variety of formats—ranging from traditional, classroom-based seminars to online seminars and Webinars—to suit every schedule and budget.

**PROFESSIONAL DESIGNATIONS: RPA®, FMA®, BOMI-HP™, SMA®, and SMT® DESIGNATIONS**

Courses for these professional designations are offered through BOMI International, an independent institute for property and facility management education. For more information, visit [the BOMI International website](http://www.bomi.org) or call 1-800-235-2664.
BOMA INTERNATIONAL NEWS

BOMA 360 PERFORMANCE PROGRAM

BOMA 360 is a commercial real estate designation developed by the Building Owners and Managers Association (BOMA) International that recognizes all-around excellence in building operations and management. The program benchmarks building performance in six key areas: operations and management; security and safety; training and education; energy; environment and sustainability; and tenant relations. Since the program’s inception in 2009, nearly 1,600 BOMA 360 designations have been awarded.

Earning a BOMA 360 designation offers buildings tangible results, measured through higher tenant retention and satisfaction scores, higher rental rates and documented operations and management savings and efficiencies as reported in designee surveys and by Kingsley Associates and CoStar.

Applications accepted daily. The designation is conferred quarterly. Visit www.boma.org for more information.

2018 DUES

2018 dues invoices will be mailed to all 2017 Greater Hartford BOMA members in early October. Please make sure you have them in your 2018 budget. Please renew your dues as soon as possible so that we may plan for 2018.

We don’t want you to loose you as a Greater Hartford BOMA member!!

Membership Benefits:

- Reduced registration fee for all events
- Opportunity to sponsor at events
- Access to BOMA International’s reports and publications
  - Networking
  - Education

Consider taking a 2018 Annual Sponsorship!
It’s a great way to showcase your company to the BOMA members.
www.bomahartford.org

The Home Depot offers BOMA members an exclusive annual rebate of 2% on all qualifying pre-tax purchases. There is no cost to enroll. Enroll today at boma.org and start saving!

Visit BOMA International’s web site: www.boma.org to see more about this offer, as well as other member benefit group purchasing offers.

So many of the BOMA members throughout the country have been receiving a rebate from this great offer. Don’t delay in signing up for this!!!!

Greater Hartford BOMA will also receive a percentage of the money spent at Home Depot…

To date, over $3.3 million has been reimbursed to members and over $80,000 has been shared with BOMA locals.

Home Depot has had $166.6 million in sales from BOMA members.
Please Support our Members that so generously support Greater Hartford BOMA!

The Power of Response

Disasters. Accidents. Things happen. Responding within the first 48 hours is crucial to a successful recovery. At BELFOR, we respond fast and in a big way. With one call, we can activate and deploy our specialists and equipment to door - 24 hours a day, every day. From water removal to reconstruction, we help restore normal business operations to your building or property. That's the power of response.

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Please Support our Members that so generously support the BOMA Bulletin!

Did you know, as a BOMA member:

- You receive significant savings through codes and standards advocacy
- Cutting edge and timely information through award winning publications
- Vital industry intelligence such as the BOMA Experience Exchange Report (EER) providing benchmarking data
- Exclusive discounts and rebates (Home Depot) with several national companies
- Provides leading security and emergency preparedness information and training to protect building assets
- Expansive international platform to serve as a gateway to new markets to build future business and value

And so many more benefits!!

www.bomahartford.org
Commercial Cleaning Services

Today, the people responsible for managing and maintaining properties often find themselves managing more facilities with fewer resources, which makes it more important than ever that they choose the right commercial cleaning partner.

They need a vendor that keeps facilities consistently clean, adapts to the unique requirements of each tenant, and is flexible enough to respond to unanticipated events and last-minute requests.

At Suburban Integrated Facilities Resources, our customers depend on us to handle virtually any facilities challenge that comes their way. Our workers are closely screened, trained, and managed, and our team, from executives down to our supervisors, is one of the industry’s most experienced. It means we have both the expertise and manpower to implement solutions and programs that work for our clients, whether it’s ongoing office cleaning or a one-time event.
Look what we’ve been up to! Holiday Social at Carbone’s Restaurant

We finished 2017 with a great holiday party and honored our
Member of the Year: Elliott Pollack, Esq., Pullman & Comley
Corporation of the Year: EMCOR Services New England Mechanical
Allied of the Year: Stathis Manousos, LAZ Parking
Engineer of the Year: Miguel Rodrigues, CBRE
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